

# Pigs Unlimited International, Inc.

February 9, 2018

Dear Valued Customer,

Recent events in the urethane market, including a Force Majeure being issued by all major US suppliers this year, have caused a worldwide shortage in PU chemicals, especially in the MDI markets. Global supply constraints on MDI and TDI products, which are used in the production of both foam and solid cast urethanes, have caused a panic in the market and prices to spike. Due to these unfortunate events, PUI will be increasing prices by 9% effective April 1<sup>st</sup>, 2018, on all medium and heavy foam pigs, as well as urethane cups, discs, and solid cast pigs. This cost increase is being passed directly from the major chemical suppliers to you.

Due to the scarcity, it is currently not possible to buy such chemicals in the United States. PUI has had to reach overseas to secure supply in the coming weeks, and we hope to continue operations throughout the force majeure without interruption.

Thank you for choosing PUI as your supplier. We look forward to being able to provide you with reliable service.



John Pennington  
Vice President

<http://everchem.com/isocyanates-outlook-2018/>

<https://www.icis.com/resources/news/2018/02/07/10191405/us-tdi-prices-rise-on-ongoing-supply-tightness/?redirect=english>

<http://www.pudaily.com/News/NewsView.aspx?nid=69466>

[sales@pigsunlimited.com](mailto:sales@pigsunlimited.com)

23802 FM 2978, Suite C-1 • Tomball, TX 77375  
Tel: 281-351-2749 • Fax: 281-351-4658 • Toll-free: 800-578-7436

[www.pigsunlimited.com](http://www.pigsunlimited.com)